



QUALITY POLICY

Zespri is committed to understanding our customers' needs and providing them with products and services that meet or exceed mutually agreed specifications.

In order to meet this goal, Zespri commits to, and expects its suppliers to:

- ⦿ Know and comply with the Zespri product quality standards, policies, specifications and procedures
- ⦿ Work with Zespri to build long term relationships that develop a better understanding of, and deliver to, our customer's requirements
- ⦿ Work with their growers and suppliers to ensure they understand and meet Zespri's and our customer's requirements
- ⦿ Consistently make improvements in everything they do so that they can routinely exceed our customer's expectations
- ⦿ Continuously improve their systems for management of product quality, food safety, environmental and socially responsible practices
- ⦿ manage their business in a sustainable manner so that future generations are not adversely affected
- ⦿ Immediately report any issue that could materially affect the quality of Zespri product

A handwritten signature in black ink, appearing to read 'Dan Mathieson', is written over a horizontal line.

Dan Mathieson
Chief Executive

1 December 2017