

Bledisloe Cup for kiwifruit industry leader

Grower and industry stalwart Peter Ombler received one of the horticulture sector's highest accolades, presented at the Horticulture Conference 2017 in Mount Maunganui on 13 July.

Very similar to the famous rugby Bledisloe Cup, horticulture's version is one of several cups Lord Bledisloe presented to New Zealand in 1931.

Horticulture New Zealand President Julian Raine noted that Peter Ombler is an exceptional grower who has been involved in the kiwifruit industry for the past 36 years. During that time he has taken a lead role on critical issues, including Psa, for the benefit of all kiwifruit growers.

"After Psa was discovered in Te Puke in November 2010, Peter applied his orchard knowledge and leadership skills to the search for solutions," Mr Raine said. "He was a foundation member of Kiwifruit Vine Health (KVH), the organisation set up to address the Psa outbreak and was its second Chairman. Peter subsequently moved KVH from a Psa focus to acting for the kiwifruit industry on all biosecurity risks."

As President of NZKGI, Peter was also instrumental in protecting the kiwifruit industry's single desk model.

"Peter has shown effective leadership for growers and has steered the industry through two critical crises that could have destroyed the kiwifruit industry as it is today," Mr Raine said. "He is well respected by growers, industry leaders and the Government."



An outstanding leader in the kiwifruit industry, Peter Ombler (left) was given Horticulture New Zealand's premier award, the Bledisloe Cup, presented by Minister of Primary Industries Nathan Guy.

Hi-tech research institute gets green light

The New Zealand Government announced support of \$8.4 million to help establish a new technology research institute in the Western Bay of Plenty, called 'Plantech'. Zespri is one of the founding supporters and helped to develop the concept to accelerate innovation in the region, using the horticulture industry as a testing ground for new technologies and services.

Carol Ward, General Manager Innovation says Zespri is delighted with the Government's announcement. "To compete in the technology space, our sector needs new capabilities and this Regional Research Institute, located in the 'living lab' of the Bay of Plenty, offers an innovative way to grow these capabilities. Its research focus on data science and analytics, autonomous devices and mobile decision support has exciting potential to develop innovations that can improve productivity in the kiwifruit industry."

Plantech will be established as a new private company and is planned to be operational by the end of 2017, pending finalisation of arrangements with the government.



New technology research institute planned for Western Bay of Plenty will accelerate innovation in the region.

Kiwifruit regulations underpin industry's future

The New Zealand Government approved the amendment of the Kiwifruit Export Regulations on 10 July. This will enable Zespri to recommend changes to its constitution to align shareholding of the company more closely with production.

The amended regulations give Zespri the ability to propose a resolution to shareholders that could put in place a share cap for producing growers and dividend restrictions on shareholders who are no longer producing growers. The outcome is not identical to the specific recommendations from the industry submitted in 2015, but does provide Zespri with the tools to substantially strengthen alignment.

Zespri Chairman Peter McBride explains the purpose, "Our industry asked the government to update the regulations to allow us to develop a sustainable and long-term plan to maximise the wealth of New Zealand kiwifruit growers. That means taking action to develop the broadest-possible alignment between total production and shareholding, to strengthen grower ownership of Zespri."

Over time, the New Zealand kiwifruit industry has seen an widening misalignment between growers who supply kiwifruit to Zespri and people who own shares in Zespri. A significant number of growers do not own shares.

Zespri intends to hold a Special Meeting as soon as practically possible following consultation with shareholders. At this meeting, it will ask shareholders to support constitutional changes to improve shareholder alignment, including increasing the number of growers that own shares.

Zespri plans to support this process by carrying out a targeted share buyback and issue programme next year. These measures require shareholder approval.

Peter notes the process is important. "The amended regulations have only just been approved and we will be able to provide more guidance to growers and shareholders at our Annual Meeting and grower roadshows in August about the recommended constitutional changes. We are committed to a fair process, respectful of all shareholders and in accordance with the Companies Act. The proposed changes will only come into effect over a number of years and we will ensure that the interests of shareholders are recognised in any decision affecting them."

In the amended regulations, the Government has also updated the definition of Zespri's core business. The change acknowledges that

Zespri's model has evolved, and recognises that research and development, market development and marketing are essential in leading the world in delivering quality kiwifruit and providing strong sustainable returns to New Zealand growers.

The regulatory amendments follow an extensive strategy review and consultation that began in 2014 with the Kiwifruit Industry Strategy Project (KISP). Two-thirds of growers, representing 80 percent of production, voted in the KISP referendum in 2015. Some 92 percent of growers who voted supported the KISP recommendations on measures to improve alignment between total production and grower shareholding.

From the Markets

Sales update

Sales are tracking strongly and our sales and marketing teams are working with customers to adjust to the larger fruit profile this year. Marketing programmes continue to focus on driving faster run rates and an early finish relative to last season. Market conditions are positive, however stronger foreign exchange rates on some cross rates that Zespri is exposed to have been impacting returns compared with 2016.

China

Zespri China is using content marketing to boost Zespri brand awareness, joining up with popular Japanese TV series 'Operation Love', which is showing in China. Zespri included product visuals of SunGold, brand name and health messaging throughout the actors' dialogue.

SunGold was on screen and the Zespri brand and product were mentioned 18 times, totalling 339 seconds for the whole series and delivered 182 million impressions.

A digital campaign is leveraging the TV series' popularity by encouraging people to share their stories on social media. The program earned 2.7 million viewers on both Weibo and Wechat and 70,000 interactions from the target audience in one week.



SunGold stars on TV series, Operation Love, in China.

Korea

Zespri Korea has partnered to co-host the, Super Fruit for Everyday, campaign, with the Korean Dietary Association (KDA), a non-profit organisation of professional dietitians who aim to improve the health of the Korean public.

As part of the campaign, kiwifruit nutrition classes were held at 11 elementary schools located all around the country. Nearly 7,000 elementary school students sampled delicious Zespri SunGold kiwifruit at lunchtime, to encourage children to want to eat kiwifruit more often.

The children were provided with a fun educational session, teaching them about the health benefits of eating kiwifruit. Each educational session wrapped up with an interactive activity where the children were asked to draw a kiwifruit.



During the Super Fruit for Everyday campaign, elementary school students were taught the health benefits of kiwifruit as well as asked to draw pictures about kiwifruit.

North America

Zespri North America recently launched their new campaign 'Celebrate the SunGold' with activities to coincide with the Summer Solstice. The campaign connected eating SunGold with the feeling of a warm, sunny day.

At the core of the campaign is a beautifully-shot music video soundtracked by a cover of the classic hit song 'Hooked on a Feeling' by musical duo Matt and Kim. The video, found on YouTube brings to life the joyful spirit of summer and the unique taste of Zespri SunGold. A fully-paid, earned, shared and owned strategy is being used to distribute the content digitally.

A #CelebrateTheSunGold Twitter party was held with Produce for Better Health Foundation along with media and sampling kits. Launch day ended with a celebration of the Summer Solstice at a media and influencer event with 50 people in New York City's trendy Chelsea district. Zespri US spokesperson and registered dietitian, Rebecca Scritchfield was on hand to talk about the nutritional benefits of SunGold and show people how to "cut, scoop and enjoy". Summer recipes featuring SunGold were provided by top lifestyle bloggers "The New Potato" and attendees learnt how Zespri grows for taste through an interactive demonstration. The US team is continuing to 'Celebrate The SunGold' all summer long at sun-filled influencer and consumer events, through digital and mobile activations as well as on Zespri's social channels.



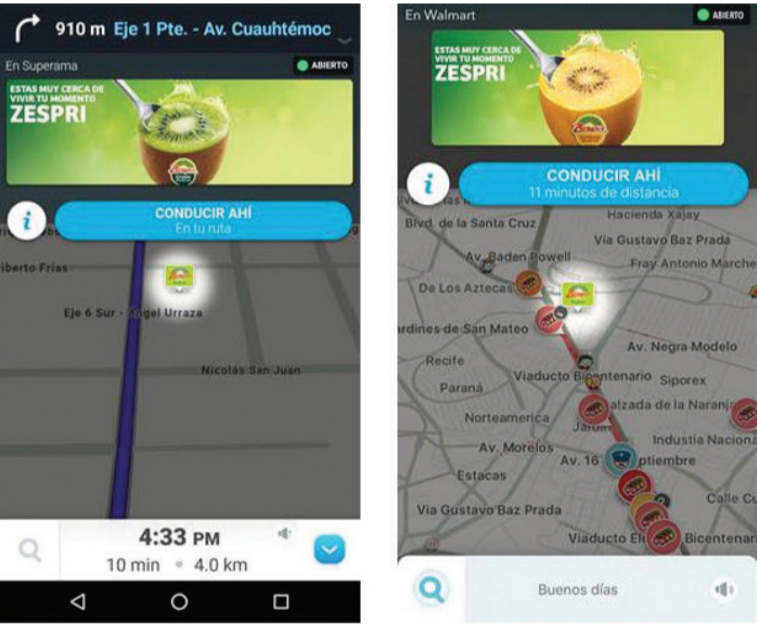
Zespri SunGold fruit celebrates the sun during summer solstice party in North America.

Latin America

Consumers in Costa Rica, El Salvador, Guatemala and Mexico will find more than the best shortcut home with navigation app Waze—they'll also find the way to the nearest store selling Zespri Green and Zespri SunGold Kiwifruit.

There are more than 5 million Waze users across Mexico and Central America and over 22 million users across Latin America, sharing real-time driving information to find the best way through congested roads. Users in the region spend around 636 minutes a month on the app, with 2.4 million drivers visiting supermarket stores each month.

The campaign will run from July through to October starting with pins to show drivers the nearest stores selling Zespri Kiwifruit and then displaying recipes, information and product details once the users head into the stores.



Australia

Zespri Australia proudly sponsored the children's Junior Dash running events at Australia's Gold Coast Airport Marathon again for the second consecutive year.


This popular running event held on Australia's sunny Gold Coast was once again highly successful, with over 25,000 expo visitors and 24,910 people participating in races over the weekend with entrants from 75 different countries. Many of the international competitors were excited to see Zespri and commented that "Zespri Kiwifruit is famous back home!"

Over the course of the expo and the marathon weekend, Zespri sampled over 45,000 samples of SunGold fruit to participants and supporters. Feedback on Zespri's participation was again overwhelmingly positive, with many continuing to be surprised by how sweet and juicy Zespri SunGold Kiwifruit is and asking where they could buy them.

Zespri's SunGold Kiwifruit mascot was also popular with kids and helped Zespri achieve additional brand exposure. You can see more pictures of the event on Zespri's Australian Facebook page.



Zespri sponsored the Junior Dash running events at Australia's Gold Coast Airport Marathon, with over 45,000 samples of SunGold given to participants.



www.canopy.zespri.com

Top 5 PAGES

1. Quality Manual
2. Up-2-Date
3. Shares
4. Chairman's Update
5. OPC Budbreak Event

Japan

For the first time, Zespri Japan has opened a Zespri Kiwihunt Japan can be the heading Café in central Tokyo. The campaign is designed to appeal to young people with a kiwifruit hunt combining visual media in a real café. When consumers find special edition fruit labels and share them on social media, they can win a Kiwi Brothers soft toy. Participants can also hunt for delicious Zespri parfait in the café too. Everyone who takes part in the digital campaign can create their own customised fruit label.



Bottom left: Country Manager - Japan, Ichiro Anzai poses with model Rio Okada and popular comedian Jun Itoda at the launch of Japan's Kiwi Hunt campaign.

French Kiwiflier reaches milestone

Congratulations to our French sister publication, Kiwivolant. Published every two months since April 2009, French growers received the 50th edition this month. Kiwivolant, literally means Flying-Kiwi which is a reference to the English publication, Kiwiflier.

In French, une page volante (a flying page) means a loose sheet that is not attached to any bigger document.

Orchard Productivity and Grower Services Manager – Europe, Séverine Brun is the editor of Kiwivolant and was impressed by the Kiwiflier when she first started working at Zespri and decided that French growers would benefit from having a similar publication.

“So it is very broad and I believe it is an efficient communication channel, as per last grower survey we did in 2014, it was rated their preferred communication tool, with 90 percent of respondents rated it as very interesting or interesting”, says Séverine.

Content is not only technical and market focused but also aimed at creating a sense of community between French growers by providing information relevant to Zespri growers from around the world. It also includes a grower profile section, helping growers to get to know one another.

Grower-owned, market-driven seminars

Zespri’s Grower Liaison team is hosting their fourth Grower Engagement Seminar. With a similar format to last year, we are holding a two-day seminar on Wednesday 1 and Thursday 2 November, designed to give a comprehensive overview of the Zespri System. This is targeted at a broad range of people from new growers, industry grower representatives and growers who would like to refresh their industry knowledge.

We also have a one day seminar on Friday 3 November for industry stakeholders who took part in the two-day seminar last November and for people who already have an in-depth knowledge of the industry but want to get up to speed on Zespri marketing and Zespri’s payment system.

The seminars will give you:

- Advanced overview of both the industry and Zespri corporate.
- First hand in-market experience of the integrated Zespri system in our key markets.
- Empowerment in understanding the capability and value of the Zespri marketing system.
- Chance to meet a broad range of growers.
- Understanding Zespri’s payment system.
- Understanding of how to use the Canopy website.

Following the seminars, the Grower Liaison team will host a short in-market experience (jointly funded by Zespri and tour group growers) to Zespri’s key markets as part of the development and further education for seminar participants. Please note, participants must complete both days of the in-house seminar at Zespri.

The 2017 group who completed the two-day seminar in 2016 recently arrived back from their market visit to China and Japan with highly positive feedback on the seminars and in-market trip.

Grower Colin Olesen from Te Puke, New Zealand said that this year’s grower market tour gave him the opportunity to see what had changed since his last visit two years ago. He was proud to see how highly respected the Zespri brand is in these markets and how important it is that all growers, post-harvest and Zespri continue to work collectively to protect the position we hold in the market.

"There is obviously a positive rivalry between the Zespri offices in both countries, with all Zespri staff seriously focused on the marketing challenge before them. They displayed great enthusiasm and our tour group were able to engage in useful discussions about their marketing programme and its progress to date this season. For Japan, what was formerly described as a mature market.

With a diminishing population base, is now portrayed as a market with considerable growth potential. The retail displays showed excellent quality fruit with a majority share of the shelf space and a healthy premium price over other brands of kiwifruit."

Please register your interest by Friday 13 October with Grower Services Coordinator, Jenny Beirne on jenny.beirne@zespri.com or phone 027 836 3426.



A grower group recently visited China and Japan for a short in-market experience.

Grower roadshows

Zespri’s grower roadshows begin Friday 25 August and will include an update on the 2016/17 season and kiwifruit industry regulations. Grower roadshows are opportunity to talk with senior Zespri Executive and Directors. Please take the time to mark the date of the meeting nearest you now.

Date	Venue	Time
Friday 25 August	Tauranga Tauranga Race Course	2 – 4pm
Monday 28 August	Hawke’s Bay The Duke of Gloucester, 389 Gloucester Street, Taradale	10:15am – 12:15pm
	Gisborne Bushmere Arms Hotel, Main Road, Waerengahika	5 – 7pm
Tuesday 29 August	Opotiki Opotiki Golf Club, Fromow Road, Opotiki	10am – 12pm
	Edgecumbe Awakeri Events Centre, Edgecumbe	2 – 4pm
Wednesday 30 August	Katikati Katikati Rugby Club, Moore Park, Fairview Road, Katikati	10am – 12pm
	Te Puke The Orchard, 20 MacLoughlin Drive, Te Puke	2 – 4pm
Thursday 31 August	Kerikeri The Centre, 43 Cobham Road, Kerikeri	9:45 – 11:45am
	Whangarei Sport Northland, ASB Leisure Centre, 193 Western Hills Drive, Whangarei	1:30 – 3:30pm
Friday 1 September	Auckland Counties Inn, 17 Paerata Road, Pukekohe	10am – 12pm
	Waikato Prince Albert, Victoria Street, Cambridge	2:30 – 4:30pm
Monday 4 September	Nelson Top 10 Holiday Park, 10 Fearon Street, Motueka	11am – 1pm

Zespri Annual Meeting and voting packs

The Zespri Annual Meeting will be held at 1pm on Thursday, 24 August at ASB Arena at Baypark, 81 Truman Lane, Mount Maunganui.

Shareholders will have received their Annual Meeting packs in late July, including the Annual Review, Annual Report (if requested), Notice of Meeting, Proxy/Voting Form, candidate biographies and Director Remuneration Committee report. A copy of the Annual Report and Annual Review is available for download from www.zespri.com.

Director nominations closed on 30 June 2017. Nathan Flowerday is standing in Vacancy 1 and Peter Springford is standing in Vacancy 2.

As all of the vacancies are uncontested, shareholders must vote for or against the candidate in the particular vacancy, and the candidate must receive more votes “for” than “against” to be elected.

With respect to the shareholder members of the Director Remuneration Committee, John Griffin will retire by rotation, and is standing for re-election. As there is only one candidate in this vacancy, shareholders must vote for or against the candidate. The candidate must receive more votes “for” than “against” to be elected as a shareholder member.

Voting on resolutions can be done either in advance online via InvestorVote or by completing the Proxy/Voting Forms and returning them to Computershare, or by taking the Proxy/Voting Forms to the Annual Meeting (see below note regarding corporate shareholders). Shareholders should have recently received their instructions for using

InvestorVote direct from Computershare including their confidential access information.

Please note: If shares are owned by a corporate entity (e.g., a company) and the shareholder wishes to vote at the meeting, the shareholder must appoint a proxy/representative to attend the meeting and vote on their behalf. This is done either online via InvestorVote or by completing the proxy information on the Proxy/Voting Form with the name of the proxy/representative, leaving the voting instructions blank and returning the form to Computershare prior to 1pm on Tuesday 22 August (being 48 hours before the start of the Annual Meeting).

All postal votes and proxy appointments (whether submitted online or by post) must be received by Computershare prior to 1pm on Tuesday 22 August (being 48 hours before the start the Annual Meeting). If you have appointed a proxy or representative, please ask that person to be at the Annual Meeting a little early to pick up the voting pack.

Please do not deliver Proxy/Voting Forms to Zespri offices or personnel.

Questions regarding completion of Proxy/Voting Forms (including via InvestorVote) can be directed to Computershare (0800 505 006) and any questions about the Annual Meeting, voting cap or transferring shares, can be directed to the Zespri Grower Contact Centre (0800 155 355).

2017/18 Season Return Analysis

Class 1 - Approved Progress Payment 15 August 2017	Average on Net Submit	16/18/22	25/27	30/33	36	39	42
Zespri Green	\$0.20	\$0.40	\$0.20	\$0.15	\$0.15	\$0.15	\$0.20
Zespri Organic Green	\$0.92	\$1.35	\$1.00	\$0.90	\$1.00	\$1.00	\$0.20
Zespri Gold & Organic Gold	\$0.59	No Payment	\$0.55	\$0.75	\$0.75	\$0.20	No Supply
Zespri Gold3 & Organic Gold3	\$0.30	No Payment	\$0.10	\$0.90	\$0.95	\$0.60	\$0.50
Zespri Green14	\$0.18	\$0.20	\$0.30	\$0.30	\$0.10	\$0.10	No Payment

Class 1 - Indicative Progress Payment 15 September 2017	Average on Net Submit	16/18/22	25/27	30/33	36	39	42
Zespri Green	\$0.12	\$0.15	\$0.15	\$0.10	\$0.10	\$0.10	\$0.05
Zespri Organic Green	\$0.05	\$0.05	\$0.05	\$0.05	\$0.05	\$0.05	\$0.05
Zespri Gold & Organic Gold	\$0.34	No Payment	\$0.40	\$0.35	\$0.50	\$0.15	No Supply
Zespri Gold3 & Organic Gold3	\$0.06	\$0.05	\$0.05	\$0.10	\$0.10	\$0.10	\$0.10
Zespri Green14	\$0.27	\$0.25	\$0.40	\$0.40	\$0.20	\$0.20	No Payment

- Notes
1. Progress payments are paid on submitted trays and reversed for onshore fruit loss.

2. Net submit trays = gross submitted trays less onshore fruit loss trays.

Briefs

Share Briefs

As at **28 July 2017** the last Zespri share price trade was **\$6.00** traded on **28 July 2017**. There were eight buyers at **\$5.97, \$5.92, \$5.90, \$5.79, \$5.65, \$5.60, \$5.55** and **\$5.50**. There were three sellers at **\$6.03, \$6.05** and **\$6.10**.

To trade Zespri shares please contact one of the registered Unlisted brokers – See canopy.zespri.com/EN/grow/zespri/Shares for more information.

For all other general shareholder enquiries, please contact the Zespri Grower Contact Centre on 0800 155 355.

The graph below shows the price per share that has been traded with Unlisted and the corresponding number of shares for each trade.

Zespri Group Limited Share Trades - 28 July 2016 to 28 July 2017

Want to see current buyers and sellers?

To get a list of the price for current buyers and sellers and the associated shares go to www.unlisted.co.nz. The Zespri Group Limited listing code is 'ZGL'. The Unlisted website shows:

- Latest prices
- Market depth – to see the parcels of shares for sale and the parcels and price that buyers are seeking
- Last 10 trades
- Market announcements

Below is the current Market Depth information as at **28 July 2017**.

Quote Line at Friday 28 July as at 3.06pm								
Code	Bid (\$)	Offer (\$)	Last (\$)	At	High (\$)	Low (\$)	Volume	Value (\$)
ZGL	5.970	6.030	6.00	28/07/17 13:44	6.00	6.00	130,000	780,000.000

Market Depth					
BIDS			OFFERS		
Orders	Quantity	Price (\$)	Price (\$)	Quantity	Orders
1	2,000	5.970	6.030	2,000	1
1	5,000	5.920	6.050	5,000	1
1	2,000	5.900	6.100	10,000	1
1	2,000	5.790			
1	2,475	5.650			
1	4,703	5.600			
1	8,000	5.550			
1	10,000	5.500			

Last 10 Trades				
	Date/Time	Quantity	Price (\$)	Value (\$)
-	28/07/17 13:44	3,000	6.000	18,000.000
-	28/07/17 13:44	85,360	6.000	512,160.000
-	28/07/17 13:44	41,640	6.000	249,840.000
-	27/07/17 16:47	42,660	6.000	255,960.000
-	27/07/17 12:11	2,000	6.000	12,000.000
-	27/07/17 10:15	35,000	5.950	208,250.000
-	26/07/17 12:26	2,000	5.950	11,900.000
-	25/07/17 14:33	22,000	5.900	129,800.000
-	24/07/17 15:11	2,000	5.900	11,800.000
-	24/07/17 14:58	1,000	5.900	5,900.000

Director share trading

For the month of July (as at **28 July 2017**), there were no shares traded by entities associated with Zespri Directors. See the Canopy for details: Canopy > Growing Zespri Kiwifruit > Working with Zespri > Shares. Alternatively search for 'Director Shares' using the search function.

Financial Commentary

Progress Payments

Progress payments have been calculated to ensure cash is returned to the grower as quickly as possible and fairly across all sizes. Payments have been set so that the percentage of total fruit and service payments across the sizes are equal where possible. The rates have been set without direct reference to the size ratios.

Sizes will not receive a progress payment where the percentage of total fruit and service payments paid to date are higher than the other sizes in the same pool.

August 2017 Average Approved Progress Payments on Net Submit Trays

Approved per tray progress payments for 15 August 2017:

Class 1	
Zespri Green	\$0.20
Zespri Organic Green	\$0.92
Zespri Gold	\$0.59
Zespri Gold3 & Organic Gold3	\$0.30
Zespri Green14	\$0.18

September 2017 Average Indicative Progress Payments on Net Submit Trays

Indicative per tray progress payments for 15 September 2017:

Class 1	
Zespri Green	\$0.12
Zespri Organic Green	\$0.05
Zespri Gold	\$0.34
Zespri Gold3 & Organic Gold3	\$0.06
Zespri Green14	\$0.27

Board approves a final and interim dividend

The Zespri Board has approved the payment of a final dividend for the 2017 financial year of 17 cents per share and an interim dividend of 50 cents per share for the 2017/2018 financial year to all Zespri Group Limited shareholders. This is in addition to the interim dividend that is normally paid in December. The record date will be 11 August 2017 and payment date will be 18 August 2017. Please note that both dividends will be fully imputed.

Both the final dividend and the interim dividend are payable to all holders of fully paid ordinary shares in Zespri Group Limited who are registered as holders of such shares in the share register of the Company on 11 August 2017. If you intend to trade shares within a week prior to 11 August, please seek advice from your share broker as to your eligibility for these dividend payments.

Industry Supply Group (ISG) meeting 20 July

The main agenda items discussed were:

- Period 1 review
- Industry Collaboration Platform project
- Maturity clearance contract
- Crop Protection Standard
- Industry contractors
- Fruit label agreement
- Health and safety

The next meeting will be held on **Thursday 17 August**.



ORCHARD PRODUCTIVITY CENTRE

The month ahead: August

What is "The month ahead"?

OPC is updating its information on the Canopy website and part of the revamp is inserting new 'The month ahead' pages. These are full of information that you should be thinking about for up-coming month (as was previously included in the Tech Tips). Having the information on a page of the Canopy allows us to insert links that will direct you straight to further information and/or tools for that topic rather than you having to use the search function.

Key topics included in the 'Month ahead' for August are below but for all the details check out the page on the Canopy Canopy > Growing Kiwifruit > Orchard Management > The Month Ahead > The Month Ahead: August.

Winter pruning

- Understanding what you want to get out of the winter pruning job is critical for success. A good job focuses on achieving both bud numbers and quality; missing either of these two targets can create problems down the track.

Management of sap flow in grafts

- Keep checking grafts for excessive sap flow and be ready channel it away from the graft. A nick in the stump or drilling a hole in very large stumps can quickly release pressure.

Budbreak strategy

- Use of low-drift technology for hydrogen cyanamide applications is compulsory. Air Inclusion (AI) nozzles used with drift-reducing adjuvant (e.g. DriftStop®) significantly reduces spray drift and will perform as well as conventional nozzles, provided sprayers are well set up.

Assess your budbreak enhancer


- Don't forget to do a budbreak assessment – this will help you to understand both the impact of your budbreak spray and the date of natural budbreak relative to winter chilling. This is useful in future seasons to help timing of spray applications.
- Talk to your post-harvest about getting some plastic sleeves.

Scale control in organics

- Scale levels continue to be of concern. Focus on crown removal to eradicate scale habitat and improve spray coverage. Trial results of a late August oil plus copper have been positive - consider this for your orchard.

Crop protection

- Apply copper products at the recommended winter rates. Apply before and after pruning and again prior to budbreak. Additional applications around significant frost or wet events may also be beneficial.



ORCHARD PRODUCTIVITY CENTRE

Tips for taking a BreakNSure test

The BreakNSure test for checking whether winter buds are physiologically ready to respond to hydrogen cyanamide is an exciting new development in the budbreak space. Rather than applying hydrogen cyanamide based on a prediction of natural budbreak date based on winter temperatures, this test measures what is actually happening inside the buds on your orchard. Check out the May/June 2017 Kiwifruit Journal for more on what this test can tell you. Here are some tips on how to get the most out of it.

- Take the test early in the week to ensure your sample is processed before Friday, as the lab doesn't work on weekends.
- If taking your own sample, don't take too much wood – try to collect just the bud tissue. Cut some practice buds first, so you can be sure you're getting the growing point – you don't need to cut all the way through the cane. Avocado snippers are the best tool for excising buds – one cut from each side of the bud does the trick.
- Squeeze the bag to help accumulate liquid on other side of the filter – try to get all the liquid into a corner to suck it up with the pipette.
- Conditions on the day of application are more important than the exact date, so spray on the next optimal day after BreakNSure indicates vines are ready.
- The test is a confirmation that vines are ready to be sprayed with hydrogen cyanamide at the time of sampling. It doesn't help predict hydrogen cyanamide application dates the future.



ORCHARD PRODUCTIVITY CENTRE

Upcoming events

1. After the success of last year's pollination event, the OPC team bring you: the Pollination Event 2017.

This event is spread over two days. On the afternoon of Tuesday 15 August, we'll hear all about the latest pollination research. If you are growing under hail net, then you should definitely try to attend this session – but this research applies to all orchards, covered or uncovered. The following morning, OPC and a panel of experts will run a workshop to help you develop a pollination strategy for your own site, so you can be confident you're maximising the pollination potential of your crop.

Register now for this great event at www.zesprievents.co.nz.



The Pollination Event 2017

Tue Aug 15 (pm): Update on pollination research & trials
Wed Aug 16 (am): Pollination strategy workshop

Register for one or both sessions. Venue to be confirmed (BOP).

2. Beekeeper event

OPC would like to invite beekeepers supplying hives to the kiwifruit industry to a beekeepers event on Friday 8 September – please encourage your beekeeper to register and come along.



ORCHARD PRODUCTIVITY CENTRE

Kiwifruit Beekeepers event



Friday 8 September 2017
9am - 3pm

Mount Golf Club
15 Fairway Ave, Mount Maunganui


Register for the event at:
www.zesprievents.co.nz


Any questions? Email:
opc@zespri.com



Do you supply hives to the kiwifruit industry?
Then this event is for you!

Learn more about the industry, network with experienced beekeepers and understand more about why the pollination standard is what it is.

This interactive day aims to share information and further the understanding and the expectations of both industries. We're all in this together: healthy bees pollinate and kiwifruit pollination offers a stable, supplemental income before the main honey flows start.

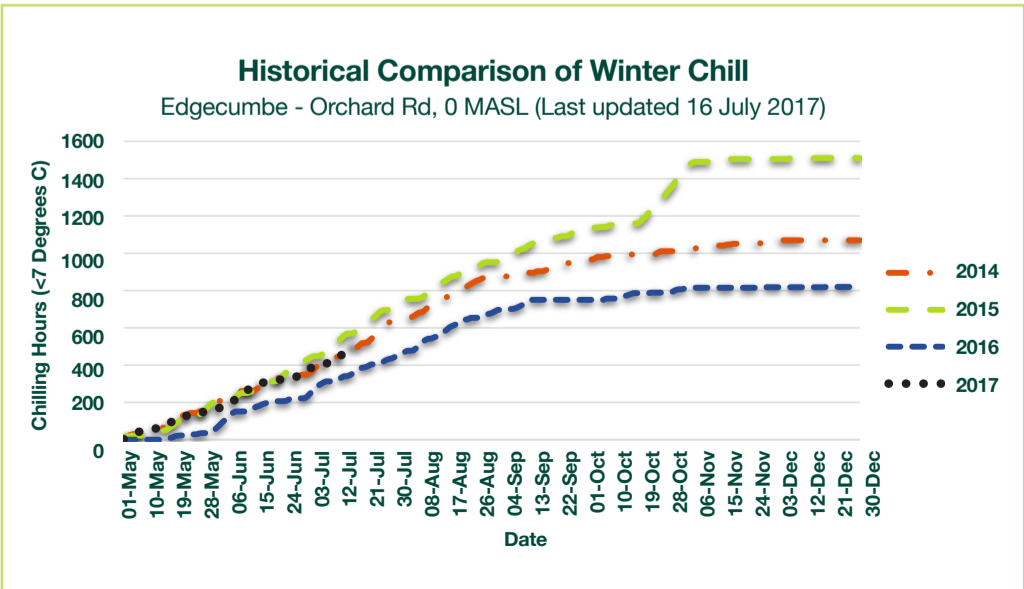
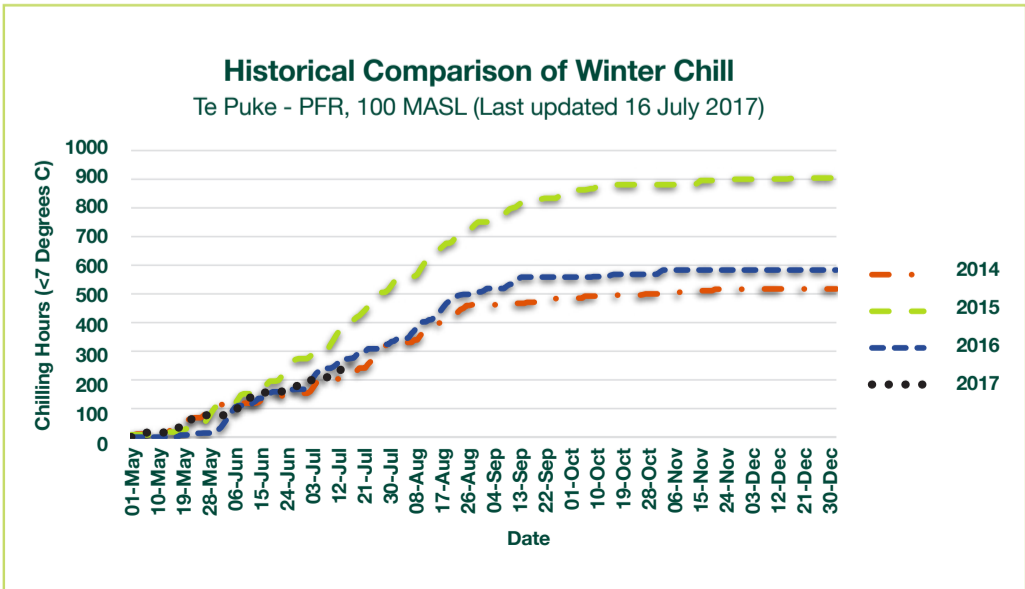
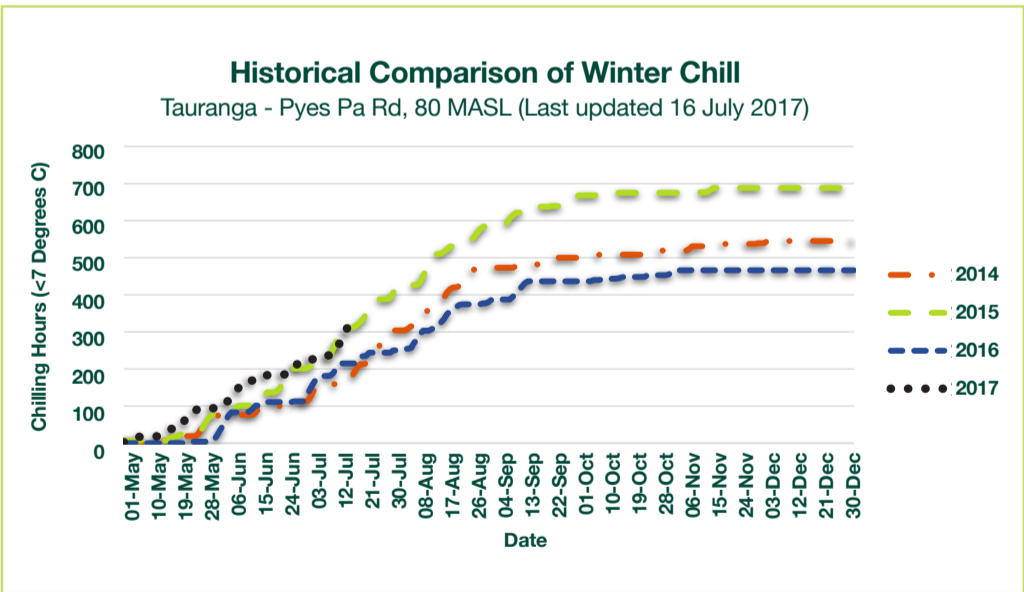
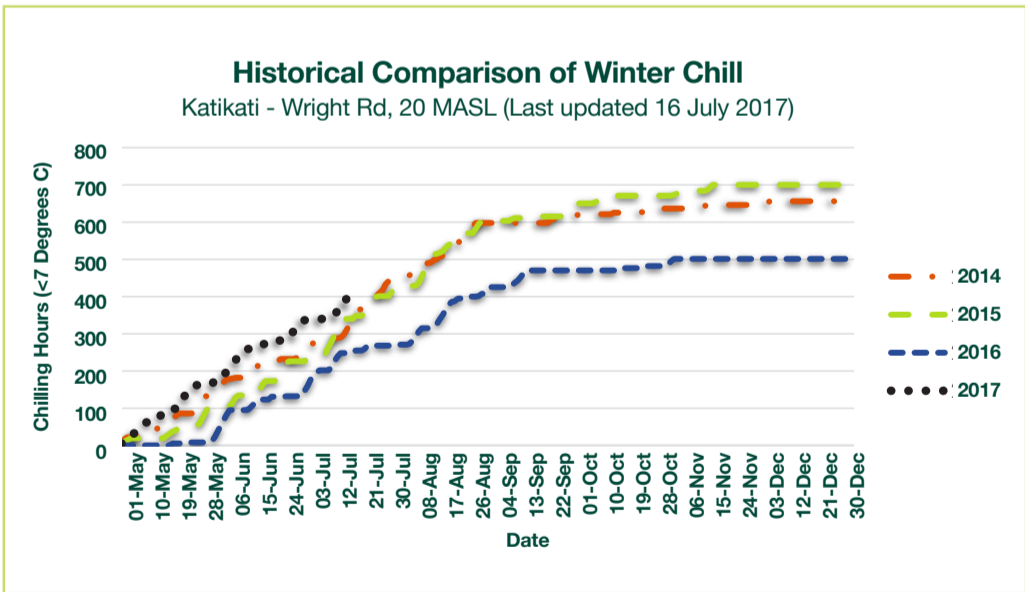
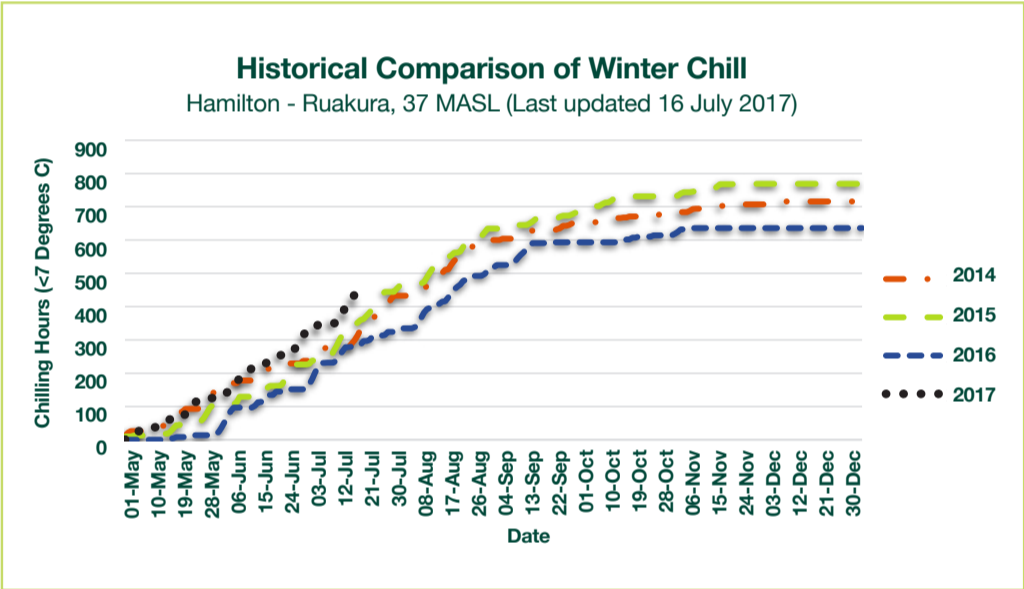
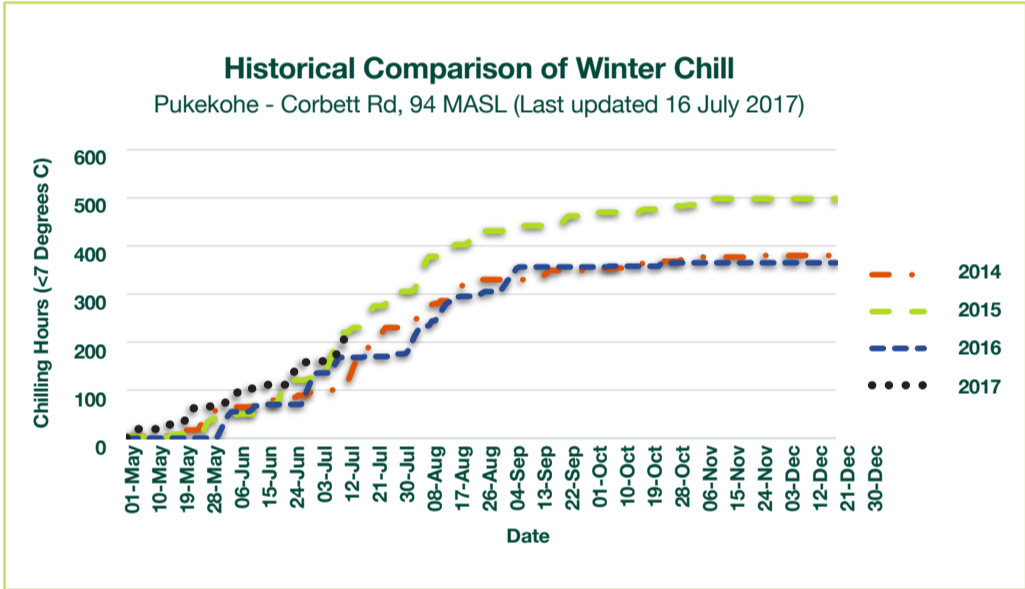
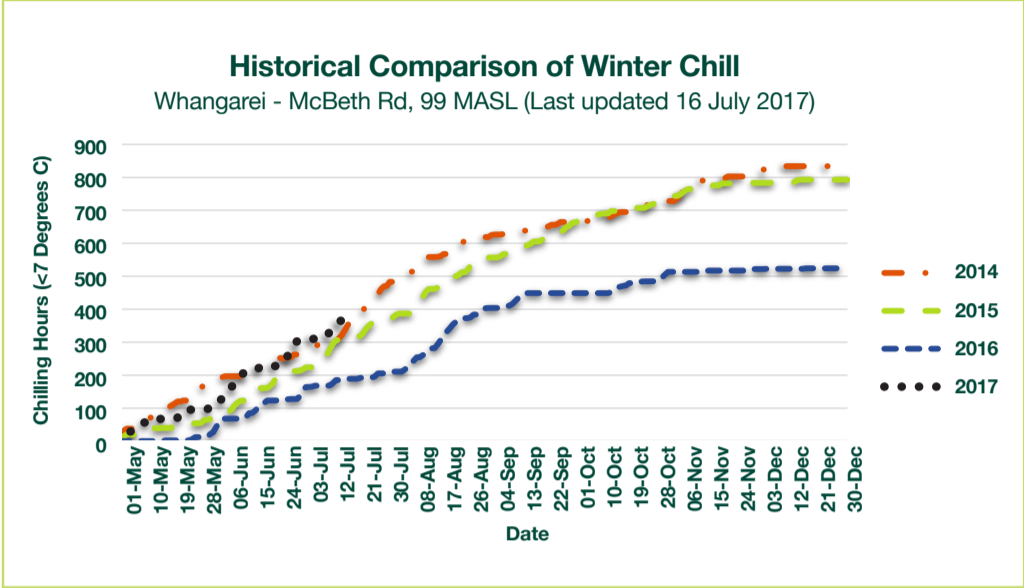
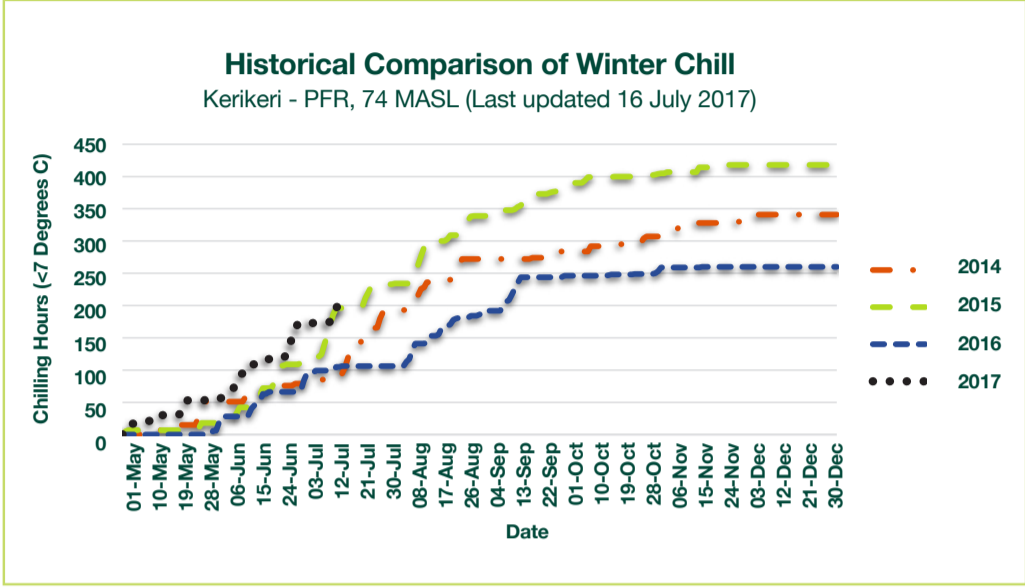
You'll hear from former beekeeper and Zespri Orchard Productivity On-Orchard Manager Neale Cameron, the Zespri Crop Protection team and Dennis Crowley from API NZ.

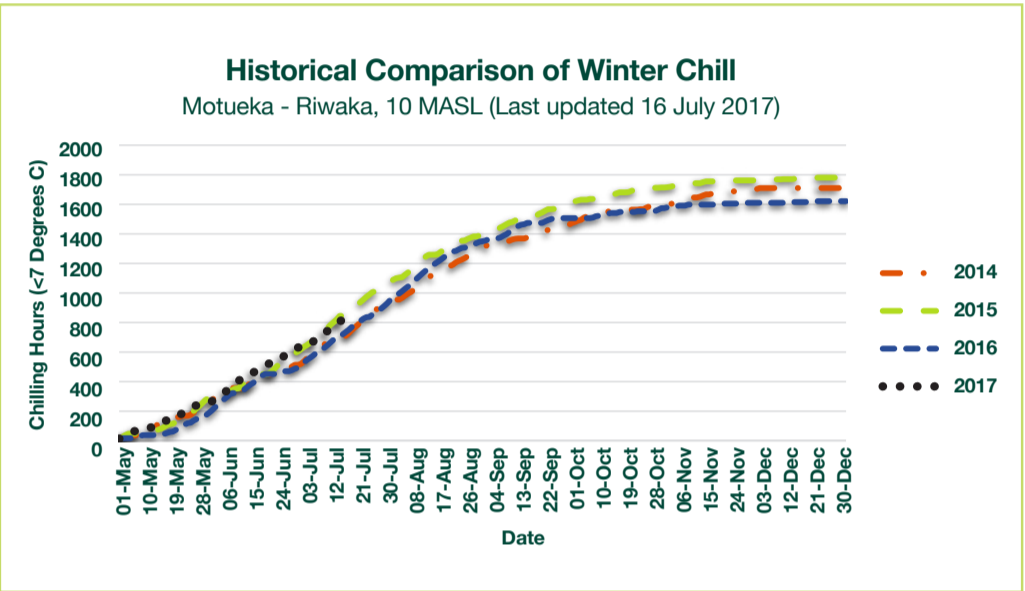
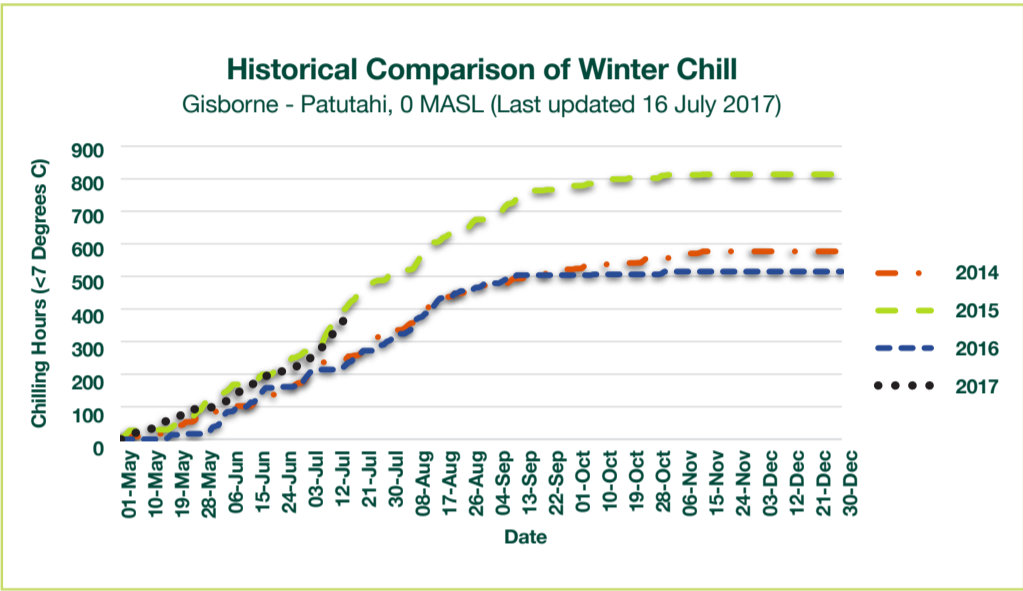
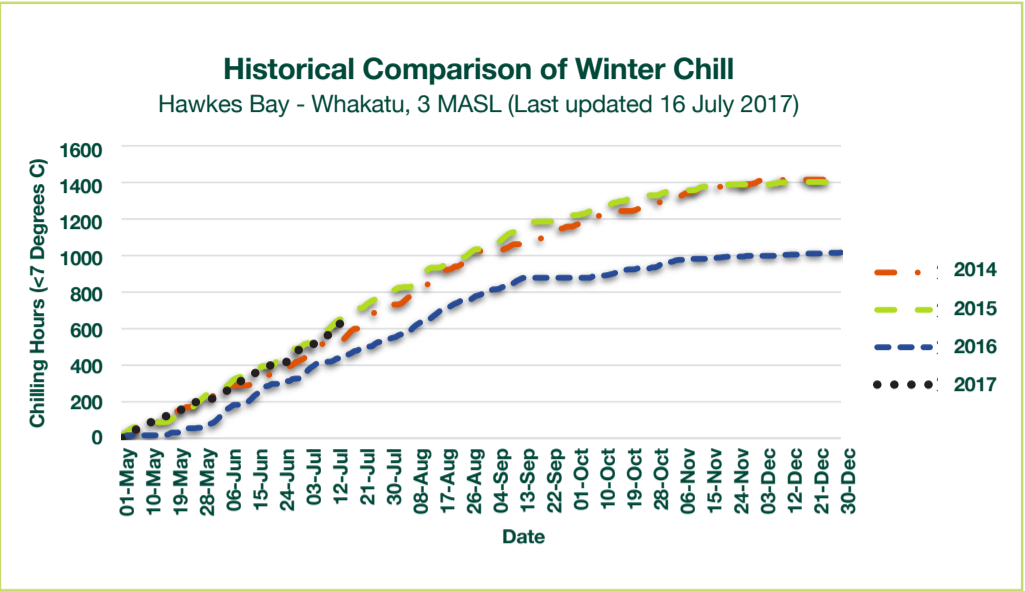
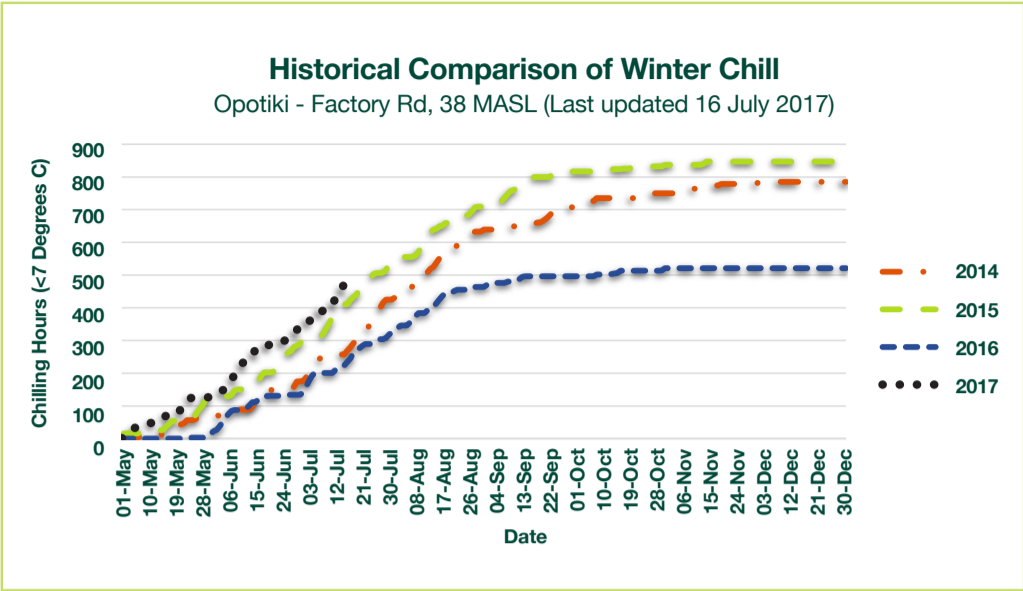


Winter chill

The below data is from a range of weather stations around the country, and shows how winter chill accumulation (here shown as hours below 7°C) is developing, compared to the previous few seasons. What's important here is not the total hours, but how this compares for the last few years. How does chilling

on your site compare to last year, and what impact will that have on the date of natural budbreak, and therefore the timing of application of any budbreak enhancer such as hydrogen cyanamide? For more details visit [Canopy>Growing Kiwifruit>Orchard Management>Budbreak](#).





Ensure the future success of your orchard: Crop Protection Forums 28 August – 6 September

Zespri's Pre Harvest Assurance Team is running a number of forums to coincide with the release of the 2017/18 Grower Manual (including the Crop Protection Standard)

All growers, orchard personnel including contractors, advisors and managers, and agrichemical retailers are encouraged to attend the forums which run from Monday 28 August – Wednesday 6 September. Hosted by the Zespri Pre-Harvest Assurance Team, the meeting agenda will focus on understanding your role as the grower, meeting your on orchard compliance requirements whilst achieving maximum returns from your business:

- A review of the previous season and trends of agrichemical use

- Managing pest and disease on your orchard
- Key changes to the CPS
- Changes to GlobalG.A.P.
- Emerging food safety compliance
- Biosecurity updates

The schedule is below and registrations are open through the Zespri Events booking system at www.zesprievents.co.nz.

Date	Venue	Time
Week 1		
Monday 28 August	Edgecumbe Awakeri Events Centre, State Highway 30	9-10.30am
	Opotiki Opotiki Golf Club, Fromow Road, Hospital Hill	1-2.30pm
Tuesday 29 August	Gisborne Bushmere Arms, Main Road, Waerenga-a-Hika	8.30-10am
	Hawkes Bay The Duke of Gloucester 389 Gloucester Street, Taradale	3-4.30pm
Wednesday 30 August	Kerikeri Kerikeri Plant & Food 121 Keri Downs Road	9-10.30am
	Whangarei Barge Showgrounds (Café room) Maunu Road, Maunu	1-2.30pm
Thursday 31 August	Katikati Katikati Rugby Club, Moore Park, Fairview Road	9-10.30am
	Tauranga Tauranga Golf Club (Trophy Lounge), Racecourse Reserve, Cameron Road	1-2.30pm
Week 2		
Monday 4 September	Te Puke Te Puke Sports and Recreation Club, Atuaroa Avenue	9-10.30am
	Te Puke Te Puke Sports and Recreation Club, Atuaroa Avenue	1-2.30pm
Tuesday 5 September	Waikato Hamilton Airport Hotel, Airport Road	10-11.30am
	Auckland Counties Function Centre, Pukekohe Park, 242 Manukau Road (Fulton Lounge)	2-3.30pm
Wednesday 6 September	Motueka Top 10 Holiday Park, 10 Fearon Street	9-10.30am

Crop Protection Standard update

We have reviewed the Zespri Crop Protection Standard (CPS) to reassess how agrichemical products are used on-orchard.

The Zespri CPS determines the most appropriate use of agrichemicals so they are both effective on-orchard and, importantly, acceptable to our customers. The aim of the CPS is to give guidance to growers on the products that can be applied to vines, when they can be applied, appropriate application rates and pre-harvest intervals. The primary aim of the CPS is to ensure the fruit produced meets the regulatory requirements of the markets we sell to as well as the increasing demands of our customers and consumers. There are a number of changes to the CPS and these are due primarily to the changing requirements of our markets, our customers and increased awareness of our consumers around chemical residues in their food.

We continue to encourage growers to check the Canopy regularly to ensure they are familiar with the latest version of the CPS. We would also remind growers, managers, spray applicators and contractors to refer to the latest CPS before applying an agrichemical and not to rely solely on the advice from retailers, sales agents, post harvest representatives. All agrichemicals introduced for use on kiwifruit must be approved and gain registration from the Agricultural Compounds and Veterinary Medicines group (ACVM) within MPI before they can legally be used. **Products without this registration cannot be included in the Zespri CPS.**

Do not assume that last season's practices are still current or acceptable for this season.

All applications (including those to orchard surrounds and shelter belts) must be recorded in your spray diary in a timely manner.

There are a number of changes to this seasons CPS:

- Removal of Measurol (allowed under JA only)
- Modification of allowed applications of iprodione. Only one application allowed up to 80 percent of flowering. No use after fruit set.
- Changes in PH1 for wound treatments in dormancy.
- Addition of Triple X (sooty mould)

Zespri continues to emphasise **spray drift mitigation** practices for all early season spraying – growers are encouraged to use AI nozzles and drift reducing adjuvant. Growers are reminded that they must check the Canopy website regularly for the latest version of the CPS or phone Zespri if you have any concerns or questions.

It is extremely important that growers, managers and applicators refer to the CPS before applying an agrichemical, and do not solely rely on advice from others or even the label on the product.

To discuss further, please contact Brett Hogue, Zespri Pre-Harvest Assurance Manager by emailing brett.hogue@zespri.com or by phoning: 07 572 6480.

Use hydrogen cyanamide responsibly

As we come into the season for spraying hydrogen cyanamide, often referred to the brand name HiCane, it is imperative that spray applicators follow best practice spraying guidelines. It is the orchard owner’s responsibility to ensure these guidelines are followed.

Leaflets have again been distributed to rural households in kiwifruit-growing areas to let them know the guidelines for spraying hydrogen cyanamide and who they should contact with any spray-related queries. If you are spraying on your property or if neighbours have told you they are spraying, use the yellow plastic bag delivered with the leaflet, to cover the letterbox of the property being sprayed so Rural Post know spraying is underway.

- Best practice spraying for hydrogen cyanamide means:**
- AI (air inclusion) nozzles must be used** along with adjuvants (or spray additives) to reduce spray drift.
- **Notify neighbours** of your intention to spray at least 12 hours before spraying. Use the yellow plastic bag provided to cover the letterbox of the property before spraying starts.

- **Notify contractors and visitors** who may be on your orchard for various other work activities.
- **Put up spray signs** at least 24 hours before spraying starts.
- **Check wind conditions** before spraying. Do not spray if wind conditions are more than a light breeze towards neighbours (wind felt on exposed skin, leaves rustle).
- Planting evergreen **shelter** on boundaries, especially road frontages. If there is no shelter, or the shelter is incomplete, use a no-spray buffer of 30 metres to minimise drift onto neighbouring properties, including roads.
- Take **special care** before spraying in areas where **school children** may be walking by or waiting for the bus, where dogs are being exercised, or where your rural postie may be driving up the road.
- **Set up sprayers correctly**, as poor coverage on canes can lead to poor budbreak. Make

sure sprayers are accurately calibrated before the spraying season starts. AI nozzles reduce drift and recent research which compared HiCane application with AI nozzles to standard hollow cone nozzles found no significant difference in their biological efficacy including budbreak, flower numbers and fruit.

The full research results can be read on the Canopy > Zespri & The Kiwifruit Industry > Reference > Innovation Reports > 2014 Innovation Reports.

For more information, check out KiwiTech Bulletin 39 Best Practice Spraying Guide, Kiwitech Bulletin 98: Dormant and Early Spring Spray Application and other spray resources on the Canopy > Zespri & The Kiwifruit Industry > Publications > Kiwitech Bulletins > Spraying.

Zespri Grower Manual

This season there are a small number of updates to the Grower Manual. These will be mailed to every management system owner in early August.

It is essential that the updates are reviewed before to your GAP inspection for the 2018 supply year. Detailed information on the changes included will be given at the Pre-Harvest Assurance Forums (Crop Protection Forums). Please refer to above for dates and times.

Included in the mail out are:

- Zespri Policies
- Water Testing Procedure
- GRASP Guidelines for Kiwifruit Growers
- Zespri Crop Protection Standard (CPS) and Allowed Other Compounds (AOC) list

Licence repayments due end of August

Zespri will be sending out a statement to all growers who previously took a deferred payment option. A copy of the original invoice was sent at the time of the licence issue and was included in the licence pack.

The statements will be sent at the beginning of August and are issued to the legal entity that owns the licence. If you have multiple associated KPINs with multiple licenses, then you should have received one statement with all licence repayments summarised into one account.

The amount showing at the bottom right hand corner in the remittance section is the amount payable and has a due date of the **31 August 2017**. If you are making the payment by cheque please cut off the remittance section and return with the cheque.

- Payments:**
- Please either pay by direct credit to account:**
- Account name: ZESPRI Group Limited
Bank name: ANZ Bank New Zealand Ltd
Account number: 06-0101-0674071-00
Ref: (input your **customer number** found on your statement)
Ref: (input the **invoice number** found on your statement)

- Or send a cheque payable to:
Zespri Group Limited
PO Box 4043
Mt Maunganui 3149
Ref: (write on back of the cheque your Customer number found on your statement)
Ref: (write on back of the cheque the Invoice number found on your statement)
- To ensure that payments are applied to correct accounts it is extremely important that the customer number (highlighted in red) and invoice number on your statement are included as payment reference details.
- Non-payment of licence fees on the relevant date may result in Zespri recovering money by way of off-set from other grower payments and/ or forfeiture of the licence and forfeiture of any monies paid up to the date of default. Zespri may also charge penalty interest at 9 percent per annum on overdue payments, calculated daily. Naturally, if there is a dispute with your statement this will be taken into account in regards to outstanding repayments but you must contact us immediately if you have a query with the amounts due. All disputes must be written or emailed to the Zespri Grower Contact Centre.
- If you have not received a copy and believe you should have a payment due, please call the Zespri Contact Centre on 0800 155 355 or email new.cultivars@zespri.com to obtain a copy.

For more information please call us on 0800 155 355 Monday to Friday 8.00 am to 5.00 pm or email us at new.cultivars@zespri.com

REMITTANCE ADVICE

PAY BY CHEQUE

Zespri Group Limited
PO Box 4043
Mount Maunganui 3149, New Zealand
Please write customer number on back of cheque:

PAY ONLINE

Zespri Group Limited
ANZ Bank New Zealand Ltd
06-0101-0674071-00
Please use payment reference:

PAYMENT DUE \$



Notice of election and nomination of candidates

PRODUCERS RIGHT TO VOTE

Kiwifruit New Zealand is established under the Kiwifruit Export Regulations 1999 for the purpose of authorising Zespri to export New Zealand grown kiwifruit to other than Australia, to determine collaborative marketing applications, and to monitor and enforce measures that mitigate the potential costs and risks of a single desk exporter.

The Kiwifruit New Zealand Board consists of five members of which three members are elected by producers for a three-year term. Andrew Fenton’s term expires on 30 September 2017 and he is standing for re-election.

VOTING ELIGIBILITY:

- Producers who are eligible to vote in the election are:
1. Such owners of land in New Zealand on which kiwifruit is produced for export sale; or
 2. Such other persons determined by the Board to be producers of such kiwifruit

All producers will be receiving a Notice of Election which will be mailed early July. If you believe you are eligible to vote in the election and do not receive a Notice of Election, please contact Kiwifruit New Zealand (details below). To be eligible to vote, producers are required to provide sufficient evidence that they qualify as a producer. Based on the information provided, the Board will determine eligibility to vote.

NOMINATIONS:

Nominations are invited for an election to be held during September for one Director of the Board of Kiwifruit New Zealand.

To request a candidate nomination form, please contact the returning officer on the details below. If more than one nomination is received, a postal vote will be held. The voting papers will be posted to all growers on 31 August.

The candidate receiving the most votes will take office for a three-year term, effective from 1 October.

Maturity clearance related reviews

Following the completion of harvest each year two maturity clearance related reviews are conducted by industry groups: the Maturity Review and the Independent Laboratory Review. The Maturity Review focuses on the maturity clearance process including sampling, testing and reporting requirements. It has broad representation from NZKGI. forum members, post-harvest operators and Zespri. The Maturity Review started in July 2017 and is expected to complete in November with any recommendations tabled with the Industry Supply Group (ISG) for consideration.

The Independent Laboratory Review focuses on the performance to contract specification of the current Independent Laboratory services provider, Eurofins Bay of Plenty Limited, for maturity clearance sample collection, sample testing and sample reporting. It has representation from NZKGI, postharvest operators and Zespri. The Independent Laboratory Review is expected to get underway in early August with a summary of the review provided to the ISG.

Zespri’s Maturity Clearance Services contract also expires this year. An expression of interest process will commence shortly to identify potential service providers for future season(s) and select service provider(s). The expression of interest process will consider both long-term arrangement options and multiple service provider options if there is sufficient net benefit. Zespri contracts maturity clearance services on behalf of the industry and the selection process is overseen by the Industry Supply Group, the Industry Advisory Council and the Zespri Board. Once released the expression of interest request will be available on Canopy.

Growers are asked to provide feedback on their experiences with Maturity Clearance Services this year (positive and negative), where possible with specific details (e.g. dates or results). The names of growers providing feedback will remain confidential to NZKGI. Please email your feedback to info@nzkgi.org.nz.

TIMETABLE	
Nominations open	31 July 2017
Nominations close	14 August 2017
Voting papers posted to growers	31 August 2017
Voting opens	4 September 2017
Voting closes	18 September 2017
Results announced	19 September 2017
Newly elected Director to take office	1 October 2017

Contact:
Amy Te Whetu, Returning Officer
PO Box 4683 Mount Maunganui South, 3149
Phone: (07) 572 3685 Email: admin@knz.co.nz

Zespri Bay of Plenty Export Awards

Guests at the Zespri Bay of Plenty Export Awards were transported to a world of Rio Carnival with music, dancing, tropical colours and sparkles. The Export Awards are more than just the party of the year, they bring the business community together to celebrate exporting successes and learn from the Bay's best exporters.

Kiwifruit is the Bay's major export and sponsoring the Export Awards is one way we support our fellow exporters and the community.

This year's winners included George and Willy, Steens Honey and Dominion Salt, which took home Exporter of the Year.

Congratulations to all the winners and thank you to Bay of Plenty ExportNZ for putting on another fabulous event.



(L to R) Zespri Chief Operating Officer Simon Limmer with Minister of Finance Hon Stephen Joyce and Minister for Economic Development Hon Simon Bridges at the BOP Export Awards.



MC Ben Hurley hosting the show at the BOP Export Awards. Photograph by Wayne Tait Photography.

NZ KIWIFRUIT INDUSTRY INNOVATION AWARDS

Nominations invited for the NZ Kiwifruit Industry Innovation Award

In 2015 on his retirement as Chairman of KNZ, Sir Brian Elwood presented a trophy and a proposal to set up a New Zealand Kiwifruit Industry Innovation award. The award is being launched this year and we are now inviting nominations.

The nomination period is open till Monday 7 August. The nominee must be an individual, not a team, and their contribution will involve an initiative undertaken within the last two years that solves a problem or creates added value for the industry. The award is open to anyone directly or indirectly connected to our industry, such as growers, orchard management, post-harvest, research and Zespri.

Nominations will be considered by a panel made up of the Chairpersons of Zespri, KNZ and NZKGI.

For further information, nomination criteria and the nomination form, contact corporatecommunications@zespri.com

2017 Zespri Surf Lifesaving Awards of Excellence

The achievements of local lifeguards were celebrated at the Zespri Gisborne/Tairāwhiti and Zespri Bay of Plenty/Coromandel Surf Lifesaving Awards of Excellence in July.

Waikanae Surf Lifesaving Club (SLSC) took home the Zespri Club of the Year award for Gisborne and Omanu Beach SLSC and Trust Waikato Waihi Beach took home the Bay of Plenty and Coromandel Zespri Club of the Year Awards respectively.

Zespri Club of the Year is awarded to clubs with the most improved performance across all areas of lifesaving, sport, membership and administration. The winning clubs took home \$5,000 towards lifesaving equipment of their choice.

Multi-talented Zespri Horticultural Scholarship recipient and top athlete Libby Bradley was also awarded Under 19 Sports Person of the Year.

Congratulations to all the winners!



Under 19 sports person of the year, Libby Bradley.



Zespri Coromandel Club of the Year Trust Waikato Waihi Beach.



Zespri BOP Club of the year Omanu Beach Surf Lifesaving Club.



Zespri Gisborne Club of the Year Waikanae Surf Lifesaving Club.

Contact Industry Liaison Manager Neill Malcon (027 442 3450) or Grower Liaison Managers Sue Groenewald (027 493 1987), Tom MacMorran (027 511 2005) or Sylvia Warren (022 101 8550) for further information or to suggest questions.



Q1: I know an instalment of my licence fee is due at the end of August from a previous years licence release under the payment deferral option. How do I know how much I have to pay?

A1: Please refer to the original invoice included in your licence document pack sent to you when your licence was issued.

In addition, Zespri will send a statement to all growers who took the deferred payment option. Statements are issued to a customer account (the legal entity that owns the licence). If you have multiple licences on different KPINS, with multiple debts, they will all be summarised on one statement.

The amounts showing a due date of **31 August 2017** are the amounts payable. Failure to make licence repayments will exclude growers from participating in future licence releases.

If you receive the statement but are still unsure of what you have to pay, please call the **Zespri Grower Contact Centre** on **0800 155 355** or email **new.cultivars@zespri.com**.

Q2: Will there be a grower tour in next year?

A2: Yes, the grower tour in 2018 will go to South-East Asia in September 2018 and will include the Zespri office in Singapore and a visit to Vietnam. The proposed itinerary will be made available before Christmas. Please register your expression of interest for the grower tour to Zespri Grower Service Coordinator Jenny Beirne by calling 07 572 7676 or by emailing Jenny.Beirne@zespri.com

Q3: Can I provide G3 budwood to a grafter?

A3: All kiwifruit growing regions throughout New Zealand have clear movement controls in place for all plant material (including living kiwifruit plants, rootstock and budwood) as part of the on-going programme to contain the spread of Psa. For more information, see the KVH Budwood Protocol www.kvh.org.nz

Q4: How can my business become a Zespri Nursery?

A4: Zespri owns the New Zealand plant variety rights for a number of kiwifruit cultivars. We grant nurseries a non-exclusive licence to propagate and cultivate plant material on an identified property. This means they can supply Zespri PVR plant material to licensed growers in compliance with the KVH Kiwifruit Plant Certification Scheme.

To apply to become a Zespri nursery, complete the propagation facility agreement available on the Canopy website or contact a Zespri Grower Liaison Manager on 0800 155 355.

THIS IS A ZESPRI INTERNATIONAL LIMITED PUBLICATION.
FOR FURTHER INFORMATION OR FEEDBACK PLEASE CONTACT: THE ZESPRI GROWER CONTACT CENTRE (0800 155 355)
P.O. BOX 4043, MOUNT MAUNGANUI. TEL. 07-572 7600, FAX 07-572 7646
www.zespri.com www.canopy.zespri.com EMAIL: contactcanopy@zespri.com
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Q5: How do I work out my G3 Taste payment when I have had multiple G3 clearance tests carried out on my orchard?

A5: Gold3 has a strong dry matter-size relationship and so unlike Hayward, each Gold3 clearance test has a TZG result per size. Gold3 TZG by size is calculated using the dry matter-to-size relationship (linear regression) to estimate the average dry matter for each count size.

The highest valid average TZG will be determined based on the gross submit size profile applied to the TZG by size. Depending on the ratio of sizes submitted, your Gold3 Taste Payment will be based on the single clearance test that gives you the highest average TZG return.

To calculate your average Taste payment per tray:

1. Multiply your Taste payment for each size by your tray volumes for each size;
2. Add these figures together to get your total Taste payment;

How to calculate your by size Taste Payment	INSERT YOUR FIGURES HERE									
	GOLD3 & ORGANIC GOLD3									
	16	18	22	25	27	30	33	36	39	42
Your TZG (from your 150-fruit orchard sample)										
x	x	x	x	x	x	x	x	x	x	x
Maximum Taste Payment (MTP)	7.06	7.06	7.06	7.06	7.06	7.06	7.06	7.06	7.06	7.06
= Your Taste Payment										

3. Divide your total Taste payment by your total tray volumes (calculated on FOBS tray volumes, not submit tray volumes)

Q6: Why should I enter the Ballance Farm Environment Awards (BFEA)?

A6: The objective of the awards is to promote sustainable land management on New Zealand farms/orchards. The BFEA recognises and celebrates good farm/orchard practices through an annual awards programme which is now run in 11 regions throughout New Zealand. All entrants go through a judging process which considers the entire environment that your farm/orchard operates within, with particular consider to:

- sustainable profitability
- environmental awareness
- good business practices
- social and community responsibility

By entering the awards, growers are given the opportunity to have their business evaluated by a team of highly respected and experienced farmers/growers and agribusiness professionals and given a report offering commendations and recommendations. Applications open on 1 August. To enter, visit www.nzfeatrust.org.nz or contact your Grower Liaison Manager.

BMSB readiness update



KVH and Zespri have established a working group to progress a Kiwifruit Brown Marmorated Stink Bug (BMSB) Readiness Plan.

The plan identifies activities to mitigate impacts of BMSB across the supply chain and has an associated workplan to ensure these activities become viable in the near future. The workplan has been given a high priority in both organisations and the readiness plan is expected to be largely complete with only long-term research and development outstanding, by September this year.

A simulation will be held before the next high-risk period, to test the practicalities of this plan with KiwiNet, our industry biosecurity champions.

KVH continues to meet and engage with various groups about kiwifruit biosecurity and BMSB, including a recent presentation to the new Maori Kiwifruit Grower Forum group to seek their support in our bid for Environmental Protection Agency (EPA) approval to release a biocontrol agent, should one day the BMSB establish in New Zealand.

BMSB is a significant threat to kiwifruit and horticultural industries given that it is highly likely to enter our borders and establish here.

It causes significant impacts to horticultural industries and also to the public by infesting their homes, and is extremely difficult to control requiring frequent applications of toxic insecticides. However, in countries where BMSB is native, a biocontrol exists that keeps BMSB populations in check by parasitising their eggs. This is the Samurai wasp (*Trissolcus japonicus*) which has been the subject of intense research and host testing in both New Zealand and the USA to determine its suitability as a biocontrol agent.

This process is nearly complete and we hope to have an EPA decision by September of this year. While a biocontrol agent is considered the most effective control tool against BMSB, KVH is also working closely with Zespri to ensure that we are doing everything we can across the supply chain to reduce the impact of this pest.



Hawkes Bay: Psa Recovery region



Following the identification of a number of additional Psa-V positive orchards and a grower meeting to discuss regional classification, the Hawkes Bay has moved from a Containment region to a Recovery region under the National Pest Management Plan (NPMP).

The KVH Board approved the change at their June meeting and it came into effect from 1 July.

All New Zealand kiwifruit-growing regions are classified as Exclusion, Containment or Recovery, based on the level of Psa-V infection. A Recovery region is a region already widespread with the disease.

More information on regional classifications, including maps, is available on the 'Maps and Stats' pages of the KVH website.

AGM reminder



KVH's Annual General Meeting (AGM) will be held at 9am on Thursday 24 August, at the ASB Arena in Mount Maunganui. This is a public meeting and anyone who is interested is most welcome to attend.

Growers will receive their AGM packs in the mail during the first week of August. These will include the Chairman's Report, 2016 KVH audited financial statements and proposed budget for the

2018/2019 financial year. Also included will be a recommendation of the rate of the NPMP and Biosecurity Levy for the 2018 year, proposed rule changes, Explanation of Resolutions and your voting paper.

The NZKGI and Zespri AGMs will follow immediately afterwards.